

NEWS RELEASE



TRINITYCAPITAL

Trinity Capital Advisors Purchases 7825 Ballantyne Commons Parkway

Charlotte, NC – November 29, 2011 - Trinity Capital Advisors purchased the loan secured by 7825 Ballantyne Commons Parkway, a 27,779 SF Class A medical office building in Charlotte's Ballantyne submarket. 7825 Ballantyne Commons Parkway is strategically located at the highly-visible intersection of Ballantyne Commons Parkway and Rea Road. Carmel Pediatrics, Total Spine Specialists, and Sona MedSpa are several of the building's long-term tenants.

After purchasing the loans, Trinity Capital negotiated a settlement agreement with the borrowers and guarantors, releasing the guarantors from their repayment guarantees on the loans in exchange for their ownership interests.

"This investment is consistent with Trinity Capital's strategy of acquiring high-quality assets at a compelling basis; in this transaction, as with our other note purchases, we provided a quick and certain solution for both the lender and borrower, who owed more than the building was worth," noted Walker Collier, Managing Director for Trinity Capital. Collier said the property's location in Charlotte's Ballantyne submarket was a major draw for the company. "We couldn't pass up the opportunity to add a Ballantyne-area property to our portfolio."

Trinity Capital Advisors has hired Lincoln Harris, who was the receiver on the property, to handle leasing. Trinity Partners was hired to serve as the building's property management company.



About Trinity Capital Advisors

Trinity Capital Advisors is a private real estate investment company focused on providing superior risk adjusted returns and capital appreciation to its high net worth and institutional investor partners through selective development, acquisition and redevelopment of office, industrial and mixed use real estate throughout the Southeast. To date, Trinity Capital has acquired and developed a portfolio totaling four million square feet with an aggregate cost of over \$400 million.

TRINITYCAPITALADVISORS.COM

440 South Church St. Ste 800 Charlotte, NC 28202

704.714.4515 phone 704.372.3111 fax